It's time to update you on our contracts with Alibris for Libraries, Brodart, Demco, Gaylord Archival, Kapco, Staples, The Library Store and Vernon.

An alphabetical listing of the contract discounts OhioNET has arranged for our membership is listed below. Please follow the order instructions each catalog vendor has requested.

If you have questions regarding any of the discount programs that OhioNET has negotiated for your library, please contact Pam Rossman, at 1-800-686-8975 x10 or pamr@ohionet.org.

**Alibris for Libraries Discount to OhioNET Members**

**Member Discount:**
OhioNET member libraries are invited to take advantage of special Alibris for Libraries discounts, which may be used on multiple qualifying orders. Just compile an order of at least $100 and enter the appropriate designated code during the checkout process to receive your discount.

**Orders, Catalog Requests and Customer Service:**
For questions, contact Pam Rossman at pamr@ohionet.org or 800-686-8975 x10. You may also contact Alibris for Libraries at libraries@alibris.com with any additional questions regarding the program.

**Brodart Discount to OhioNET Members**

**Member Discount:**
- **20% discount** on Consumable Supplies
- **15% discount** on Durables/Furniture

This discount applies to prices from all pages and sections of the current Brodart Supplies and Furnishings Catalog, with exclusions noted below.

**Exclusions:**
Contact Brodart for a full exclusion list. General exclusions are: security systems & accessories line, software, flat panel mounts, consumer electronics, books & library services, etc.

This discount applies only to products, not to shipping charges, and may not be combined with any other preferred pricing. Not applicable to closed orders and orders already in process.

**Expiration:**
This offer is effective through December 31, 2017.

**Shipping:**
Please give complete shipping address with your account number and indicate if it is different from your billing address. See catalog for details.

Stocked Consumable Supply orders over $100.00 ship free via best means (USPS, UPS Ground, or common carrier). In-stock items ordered by 2pm EST ship same day. Freight charges for durable/furniture/drop ship products will be added to your final invoice.

Minimum shipping charges will apply for all orders less than $100.00.

**Payment Terms:**
Net 30 days from date of invoice.

**Orders, Catalog Requests and Customer Service:**
To ensure receiving your special discount, please refer to OhioNET's designated code when placing your order. For online orders, add the code to the promo code box at checkout. Please include the name of a contact person and phone number.

Please note: Credits will not be issued for pricing errors unless the discount code/name has been referenced on the order.

Phone: 888-820-4377
DEMCO Discount to OhioNET Members

Member Discount:
- **16% discount** on library, office and technology supplies (consumables)
- **9% discount** on learning materials
- **9% discount** on furniture and equipment under $1,500* (non-consumable)

*For large quantity orders or purchases over $1,500 please contact your Demco Bid Team at 800-462-8709 or email quote@demco.com. You may be eligible for special bid pricing.

Discounts shown are based on prices listed on DEMCO’s website at www.demco.com and will remain the same throughout the terms of this agreement.

Exclusions:
A $75.00 minimum order (after discount) is required for contract terms to apply.

General exclusions are: security products, periodicals & subscription products, and licensed products including but not limited to: Dr. Seuss™, Garfield™, Eric Carle™, Arthur™, and Clifford™.

Discounts under this agreement cannot be used with bids, sale catalogs or other promotions. In the event a sale price is lower than your discounted price, you will be given the best price.

Expiration:
This offer is effective through December 31, 2017.

Shipping:
Standard Shipping and Processing fees apply to stock orders under $75.00. Stock orders over $75.00 (after discount) qualify for one flat rate of $5.00 Shipping and Processing.

Shipping and Processing will be prepaid and added to all drop ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders.

Express parcel shipping is not included.

Delivery:
In-stock items are delivered within 7-10 working days after receipt of order. Furniture and equipment may take 4-6 weeks to arrive, depending on vendor lead times.

Payment Terms:
Net 30 days

Remittance Address:
billing@demco.com
Demco
P. O. Box 8048
Madison, WI, 53708-8048

Orders, Catalog Requests and Customer Service:
Please mention OhioNET’s designated code on all orders whether by phone, mail, fax or web orders to ensure you receive your special discount.

Phone: 800-356-1200
Fax: 800-245-1329
Email: order@demco.com
Web: www.demco.com
Gaylord Archival Discount to OhioNET Members

Member Discount:
- 15% discount on Archival Supplies
- 10% discount on Archival Furniture
- 50% off shipping on supply orders over $200.00*

Exclusions:
Discounts cannot be combined with other offers or promotions.

Expiration:
Terms and conditions are subject to change.

Shipping:
*Furniture items not included, additional exclusions may apply.

Orders, Catalog Requests and Customer Service:
Phone: 800-448-6160
Fax: 800-272-3412
Email: customerservice@gaylord.com
Web: www.gaylord.com
Catalog Request: www.gaylord.com/request-a-catalog

Kapco Library Products Discount to OhioNET Members

Member Discount:
- 10% discount on all items in Kapco's most recent Library Products catalog

The discount requires a minimum purchase of $50.00 per order.

Expiration: This offer is effective December 31, 2017.

Shipping:
Standard Kapco shipping rates and terms will apply to all orders.

Orders, Catalog Requests and Customer Service:
Please reference OhioNET’s designated code when placing your orders. If you have questions or if you need your customer account number and password for online ordering, contact Shawn Smith, Kapco Customer Support Specialist, at the number listed below.

Phone: 800-791-8965
Fax: 800-451-3724
Web: www.kapco.com

Staples Discount to OhioNET Members

Member Discount:
As a member of OhioNET, your library has the opportunity to place office supply orders through Staples Advantage. Taking advantage of discount pricing and services is easy with www.Staplesadvantage.com. Through the Staples Advantage website, you will have access to over 30,000 items to order online at your convenience.
The Library Store Discount to OhioNET Members

Member Discount:
- **15% discount** on labels, book care, book protection, circulation supplies, shelf organization, archival, office supplies, in-stock signage, in-stock displays, library promotion, and classroom supplies
- **10% discount** on disc repair systems/cleaning & repair, AV equipment, AV computer furniture, office equipment, signage, displays, library furniture, library shelving, book trucks, children’s furniture, teen zone, classroom/office furniture, boards/easels, paper racks and puppet displays

Exclusions:
Security products, book returns, playscapes and laminators are EXCLUDED from ANY discount.

Discount cannot be combined with any other special offers, promotions, coupons, reward program or web exclusive/sales.

Product training, installation of equipment/furniture and removal of debris are not part of this bid.

Published catalog pricing may change subject to fluctuations in the cost of raw materials.

ALL ORDERS must reference the bid code number at the time of order to receive the discount, otherwise the discount will not be applied.

Expiration:
This offer is effective through December 31, 2018.

Shipping:
There is free shipping on orders of $50.00 or more on in-stock products.* Charges will be removed by Customer Service Specialists on qualifying web orders when processed.

*Free shipping does not apply to book trucks.

Shipping is PREPAID and added to invoice for items "Shipping from Vendor" or "Ships by Truck."

Delivery:
Items that ship by truck will be figured for "End of Truck" delivery unless otherwise noted. Items from The Library Store warehouse will ship within 48 hours (ARO). Items shipped from the manufacturer have various lead times, usually shipping within one to eight weeks. The Library Store assumes no responsibility for extended shipping dates.

ALL truck shipments must be inspected and signed for accordingly, otherwise compensation cannot be guaranteed.

Standard manufacturer warranty and return policies will apply upon date of receipt of items.

Orders, Catalog Requests and Customer Service:
Please reference OhioNET’s designated code on all orders and correspondence to receive your special pricing. This program is administered entirely by The Library Store, Inc. All orders and requests for information on products and catalogs should be referred to The Library Store.

Phone: 800-548-7204
Fax: 800-320-7706
Email: supplybids@thelibrarystore.com
Web: www.thelibrarystore.com
Vernon Library Supplies Discount to OhioNET Members

**Member Discount:**
- **20% discount** on all Level 2 items (consumable items in library supplies)
- **10% discount** on Level 1 items (non-consumable items such as furniture, security systems, bar code scanners, etc.).

All discounts will be taken from Vernon's web catalog at [www.vernonlibrarysupplies.com](http://www.vernonlibrarysupplies.com).

**Expiration:**
This offer is effective through December 31, 2017.

**Shipping:**
There will be free shipping on Level 2 item orders (consumable items) over $50.00. On all other orders, shipping will be added at the time of the order. All items on the Vernon website are designated Level 1 or Level 2 to help you identify the amount of discount you will receive.

**Orders, Catalog Requests and Customer Service:**
Please refer to OhioNET’s designated code when placing your orders.

Phone: 800-878-0253  
Fax: 800-466-1165  
Email: [sales@vernlib.com](mailto:sales@vernlib.com)  
Web: [www.vernlib.com](http://www.vernlib.com)