

## 2025 OhioNet Member Library Product Contract Discounts

It's time to update you on our contracts with Alibris for Libraries, Brodart, Demco, Gaylord Archival, Janway, Kapco, Staples and The Library Store.

Please note any exclusions that each vendor has listed where discounts may not apply.

**Brodart** has initiated some changes to their discount program for 2025. Please note that OhioNet's member discount code has changed to "**OHLIB**". There have also been some changes to the discount percentages for all products.

An alphabetical listing of the contract discounts OhioNET has arranged for our membership is listed below. Please follow the order instructions each catalog vendor has requested.

If you have questions regarding any of the discount programs that OhioNET has negotiated for your library, please contact Hannah Rosen at [hannahr@ohionet.org](mailto:hannahr@ohionet.org).

## Alibris for Libraries Discount to OhioNet Members

Member Discount: OhioNet member libraries are invited to take advantage of special Alibris for Libraries discounts, which may be used on multiple qualifying orders. Just compile an order of at least \$100 and enter the appropriate designated code during the checkout process to receive your discount.

Discount Code:

The designated coupon codes may be used from January 1, 2024, through December 31, 2024.

OHIONET01, \$10 off orders of \$100 or more, valid from 01/01/25 to 01/31/25  
OHIONET02, \$10 off orders of \$100 or more, valid from 02/01/25 to 02/28/25  
OHIONET03, \$10 off orders of \$100 or more, valid from 03/01/25 to 03/31/25  
OHIONET04, \$10 off orders of \$100 or more, valid from 04/01/25 to 04/30/25  
OHIONET05, \$10 off orders of \$100 or more, valid from 05/01/25 to 05/31/25  
OHIONET06, \$10 off orders of \$100 or more, valid from 06/01/25 to 06/30/25  
OHIONET07, \$10 off orders of \$100 or more, valid from 07/01/25 to 07/31/25  
OHIONET08, \$10 off orders of \$100 or more, valid from 08/01/25 to 08/31/25  
OHIONET09, \$10 off orders of \$100 or more, valid from 09/01/25 to 09/30/25  
OHIONET10, \$10 off orders of \$100 or more, valid from 10/01/25 to 10/31/25  
OHIONET11, \$10 off orders of \$100 or more, valid from 11/01/25 to 11/30/25  
OHIONET12, \$10 off orders of \$100 or more, valid from 12/01/25 to 12/31/25

Order, Catalog Requests and Customer Service:

For questions, contact Pam Rossman at [pamr@ohionet.org](mailto:pamr@ohionet.org) or 800-686-8975 x100. You may also contact Alibris for Libraries at [libraries@alibris.com](mailto:libraries@alibris.com) with any additional questions regarding the program.

## Brodart Discount to OhioNet Members

Member Discount\*:

- 18% Discount on Consumable Library Supplies
- 15% Discount on Durable Supplies, Furniture and Equipment

This discount applies to prices from all pages and sections of the current Brodart Supplies and Furnishings Catalog, with exclusions noted below.

Discount Code:

To receive your special discount, please refer to the discount code "**OHLIB**".

#### Exclusions:

Contact Brodart for a full exclusion list. General exclusions are: security systems & accessories line, software, flat panel mounts, consumer electronics, books & library services, etc.

This discount applies only to product, not to shipping charges, and may not be combined with any other preferred pricing. Not applicable to closed orders and orders already in process.

#### Expiration:

This offer is effective through July 30, 2026.

#### Shipping:

Please give complete shipping address with your account number and indicate if it is different from your billing address. See catalog for details.

Shipping charges apply to all orders and are shipped via best means (USPS, UPS Ground, or common carrier). In-stock items ordered by 2pm ET ship same day. Freight charges for orders containing Durable Supplies, Furniture, & Equipment will be prepaid and added to the final invoice. To qualify for free shipping, the order must contain applicable products and be over \$200.00 after the discount is applied.

#### Payment Terms:

Net 30 days from date of invoice.

#### Orders, Catalog Requests and Customer Service:

To ensure receiving your special discount, please refer to OhioNET's designated code when placing your order. For online orders, add the code to the promo code box at checkout. Please include the name of the contact person and phone number. Please note: Credits will not be issued for pricing errors unless the discount code/name has been referenced on the order.

\*All discounts are taken off the current posted list price. List prices are subject to change without notice. Discount applies only to products, not shipping charges, and may not be combined with other preferred pricing. We run regular, limited-time sale promotions with discounts on specific products. The bid discount cannot be combined with (added to) sale/promotional pricing. As such, Brodart customers can apply their bid pricing or opt for the sale prices. There is no minimum order amount to qualify for the discount. Consumable Library Supplies are expendable items that need regular replenishment, such as labels, Book Jacket Covers, book pockets, barcodes, etc.

Phone: 888-820-4377

Fax: 800-283-6087 (ATTN: Supply Orders)

Mail: Brodart Co., Supplies and Furnishings, 500 Arch Street, Williamsport, PA 17701

Email Orders and Quotes: [supplies.quotes@brodart.com](mailto:supplies.quotes@brodart.com)

Web: <http://www.shopbrodart.com>

## Demco

#### Your Contract Terms

Demco is pleased to offer OhioNet members the following contract discount program for 2025! Your applicable discounts are based on prices listed on our website at <https://www.demco.com> and will remain the same throughout the terms of this agreement.

\*For large quantity orders, or purchases over \$2,000, please contact the Demco Inside sales Team toll free 800.462.8709 or email [quote@demco.com](mailto:quote@demco.com). You may be eligible for special bid pricing. Discounts under this agreement cannot be used with bids, sale catalogs or other promotions. In the event a sale price is lower than your discounted price, you will be given the best price.

#### Contract Levels

OhioNet members are eligible for different contract levels based on the amount of purchasing they have done with Demco in the past. New customers to Demco are automatically put into the Introductory Level. After that, the more purchasing you have done at Demco in the past, the higher the discount tier. Any OhioNet member who has purchased from Demco in the last 3 years is automatically put at Contract Level 3. If you call Demco about your account, they are likely to accommodate you with the Level 4 discount.

#### **CTL000** Introductory Level (previous contract customers who have not purchased in 5 Years)

- \$100 minimum order (after discount) required for contract terms to apply
- 6% on library, office, and technology supplies
- 2% on learning materials, furniture, and equipment

- Standard Shipping & Processing fees apply to all orders.

#### **CTL001** Demco Contract Level 1

- \$100 minimum order (after discount) required for contract terms to apply
- 12% on library, office, and technology supplies
- 4% on learning materials, furniture, and equipment
- Standard Shipping & Processing fees apply to stock orders under \$100. Stock orders over \$100 (after discount) qualify for one flat rate of \$10.95 Shipping & Processing. U-Pay all drop ship fees.

#### **CTL002** Demco Contract Level 2

- \$75 minimum order (after discount) required for contract terms to apply
- 14% on library, office, and technology supplies
- 5% on learning materials, furniture, and equipment
- Standard Shipping & Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$10.95 Shipping & Processing. U-Pay all drop ship fees.

#### **CTL003** Demco Contract Level 3

- \$75 minimum order (after discount) required for contract terms to apply
- 16% on library, office, and technology supplies
- 6% on learning materials, furniture, and equipment
- Standard Shipping & Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$6.00 Shipping & Processing. U-Pay all drop ship fees.

#### **CTL004** Demco Contract Level 4

- \$50 minimum order (after discount) required for contract terms to apply
- 18% on library, office, and technology supplies
- 7% on learning materials, furniture, and equipment
- Standard Shipping & Processing fees apply to stock orders under \$50. Demco will pay regular FedEx Ground Service shipping costs on all stock orders over \$50 (after discount). U-Pay all drop ship fees.

This offer expires December 31, 2025.

#### HOW TO PLACE AN ORDER

Web: [demco.com](http://demco.com)

Phone: 800.356.1200

Email [order@demco.com](mailto:order@demco.com)

Fax: 800.245.1329

#### DELIVERY

In stock items arrive within 7–10 working days after receipt of order. Furniture and equipment may take 2-12 weeks to arrive, depending on vendor lead times.

#### PAYMENT TERMS

Net 30 days

REMITTANCE ADDRESS [billing@demco.com](mailto:billing@demco.com)

Demco

P.O. Box 88623

Madison, WI 53288-8623

#### MAILING ADDRESS

Demco

4810 Forest Run Rd

P.O. Box 7488

Madison, WI 53707-7488

#### EXCLUSIONS

Security products, Demco Software products, littleBits™ products, Demco exclusive products including but not limited to: Dr. Seuss™, Pete the Cat® Eric Carle™, and Mo Willems

## RETURNS & WARRANTIES

You may return or exchange a qualifying item\* within 6 months of your invoice date. Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective. Anything that has been engraved or imprinted is not returnable.

Not sure if an item qualifies for a return or exchange? A Demco Customer Service representative can help you. Call 800.962.4463 or email [custserv@demco.com](mailto:custserv@demco.com).

Note: Terms and conditions may change at any time.

## Gaylord Archival Discount to OhioNet Members

Member Discount:

- 15% discount on Archival Supplies
- 10% discount on Archival Furniture
- Discount on shipping on supply orders over \$250.00\*

Discount Code:

To receive your special discount, please refer to the discount code **“GB15”**.

Exclusions:

Discounts cannot be combined with other offers or promotions.  
10% discount off archival furniture does not include cases.

Expiration:

This offer is effective through December 31, 2025

Terms and conditions are subject to change.

Shipping:

\*Furniture items are not included; additional exclusions may apply.

Orders, Catalog Requests and Customer Service:

Phone: 800-448-6160

Fax: 800-272-3412

Email: [customerservice@gaylord.com](mailto:customerservice@gaylord.com)

Web: [www.gaylord.com](http://www.gaylord.com)

Catalog Request: [www.gaylord.com/request-a-catalog](http://www.gaylord.com/request-a-catalog)

## Janway Discount to OhioNet Members

Member Discount: 10% discount on all website published prices and quantities.

Discount Code: To receive your special discount, please refer to the discount code **“OHIONET”**.

JanWay has added a full line of PPE and sanitation products to help your libraires open and remain open safely. We continue to be here for you!

Exclusions:

This discount applies only to website published prices and quantities (maximum value of \$100). Cannot be used for quotes or bids; be combined with any other discount, closeout items (99#'s) or specials. It is limited to one product purchase; may not be used for purchase of multiple products on same purchase order and cannot be applied to orders already in process. Set up and shipping charges are not discounted. See our [coupon disclaimer](#) for complete details.

Expiration: This offer is effective January 3, 2025 to December 31, 2025.

Shipping:

Shipping costs calculate when the order leaves the warehouse, and each order reflects the current market cost of shipping that day.

Payment Terms:

Net 30 days. Credit Cards are accepted.

For questions, please contact your sales consultants:

Michelle Rhodes, 800-877-5242 x133, or email her at [michelle@janway.com](mailto:michelle@janway.com)

Orders, Catalog Requests and Customer Service:

Phone: 800-877-5242

Fax: 570-494-1350

Web: [shopjanway.com](http://shopjanway.com)

## Kapco Library Products Discount to OhioNet Members

Member Discount:

10% discount on all items in Kapco's most recent Library Products Catalog

The discount requires a minimum purchase of \$100.00 per order.

Discount Code:

To receive your special discount, please refer to the discount code "**OHIONET**".

Expiration:

This offer is effective through December 31, 2025.

Shipping:

Standard Kapco shipping rates and terms will apply to all orders.

Orders, Catalog Requests and Customer Service:

Please reference OhioNet's designated code when placing your orders. If you have questions or if you need your customer account number and password for online ordering, you may contact any Kapco representative at [book@kapco.com](mailto:book@kapco.com).

Orders can be placed at [book@kapco.com](mailto:book@kapco.com), or by contacting Kapco by phone or fax.

Phone: 800-791-8965

Fax: 800-451-3724

Web: [www.kapco.com](http://www.kapco.com)

## Staples Discount to OhioNet Members

Member Discount: As a member of OhioNet, your library can place office supply orders through Staples Advantage. Taking advantage of discount pricing and services is easy with [www.Staplesadvantage.com](http://www.Staplesadvantage.com). Through the StaplesAdvantage website, you will have access to over 30,000 items to order online at your convenience.

Discount Code:

Please contact Leia Andriotto, Staples Account Manager to set up your OhioNet Staples Advantage account at [Leia.Andriotto@Staples.com](mailto:Leia.Andriotto@Staples.com).

Orders, Catalog Requests and Customer Service:

Website: [www.StaplesAdvantage.com](http://www.StaplesAdvantage.com)

Customer Service: 877-826-7755

## The Library Store Discount to OhioNet Members

Member Discount:

The Library Store is offering a new way to save on their catalog items. Save up to 55% off Retail Discount including Free Shipping on Stock Products. Plus, receive more discounts by signing up for their new MyRewards Program.

To sign up, go to [thelibrarystore.com](http://thelibrarystore.com) to earn rewards while you shop.

- Get a \$200.00 gift certificate for every 10 stamps\* you earn.
- Get exclusive offers, sales and more via email every week.
- Stay up to date on the latest products & trends

\*Earn a stamp for every \$200.00 you spend. Stamps are awarded after your products have shipped. Bid & contract purchases are excluded from the program.

Discount Code:

To receive your special discount, please refer to the discount bid code **"OHIONET"**.

Minimum order of \$100.00 to receive discount.

Exclusions:

- Security products, book returns, playscapes and laminators are EXCLUDED from ANY discount.
- Discount cannot be combined with any other special offers, promotions, coupons or web exclusive sales.
- Product training, installation of equipment/furniture and removal of debris are not part of this bid.
- Published catalog pricing may change subject to fluctuations in the cost of raw materials.

ALL ORDERS must reference the bid code number at the time of order to receive the discount, otherwise the discount will not be applied.

Expiration

This offer is effective through December 31, 2029

Shipping:

There is free shipping on orders of stock products.\*

Charges will be removed by Customer Service Specialists on qualifying web orders when processed.

\*Free shipping does not apply to book trucks.

Furniture and all items shipping from their manufacture locations will be shipped PREPAID and added to invoice. Please call for shipping quotes.

Delivery:

Items that ship by truck will be figured for "End of Truck" delivery unless otherwise noted. Items from The Library Store warehouse will ship within 48 hours (ARO). Items shipped from the manufacturer have various lead times, usually shipping within one to eight weeks. The Library Store assumes no responsibility for extended shipping dates.

ALL truck shipments must be inspected and signed for accordingly, otherwise compensation cannot be guaranteed.

Standard manufacturer warranty and return policies will apply upon date of receipt of items.

Orders, Catalog Requests and Customer Service:

Please reference OhioNET's designated code on all orders and correspondence to receive your special pricing. This program is administered entirely by The Library Store, Inc. All orders and requests for information on products and catalogs should be referred to The Library Store.

Phone: 800-548-7204

Fax: 800-320-7706

Email: [bids@thelibrarystore.com](mailto:bids@thelibrarystore.com)

Web: [www.thelibrarystore.com](http://www.thelibrarystore.com)